



## [Through what channels can I get cashew nuts from West Africa on the European market?](#)

The most common access route of West African cashews to the European market is through processors in Vietnam and India. Only around 10% of the cashews produced in West Africa are also processed in the region and exported directly to Europe. The main point of entry of cashew nut kernels into Europe, coming from either Asia, Africa or Brazil, is the Netherlands (via the port of Rotterdam). While large roasters tend to import cashews directly from processors, smaller market players make use of importers. The European market for cashew nut kernels is highly focused on the snack segment (whole white kernels), whereas the food industry offers some opportunities for pieces and broken kernels.